June 2022

WALK-IN COOLER ADDITION

89 Bethlehem Pike,
Philadelphia PA 19118





Maison Bruc LLC dba MATINES CAFÉ

Amanda & Arthur de Bruc de Montplaisir

- 1. Location Overview
- 2. Matines Café Overview
- 3. Walk-in Addition Overview
- 4. Community Reach & Feedback



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LOCATION OVERVIEW

- Intersection of Bethlehem Pike & E. Chestnut Hill Ave
- o RSA3/CMX2
- o 1609 sq ft (1st floor + Basement)
- Owned by Bowman Properties Limited
- o Use Permit ZP-2022-000416 **Eating and Drinking**

Establishments - Prepared Food Shop

A prepared food shop has all of the following characteristics:

(.a) Includes customer seating on the lot. The number of seats shall be greater than 3 but

shall not exceed 20 seats; and

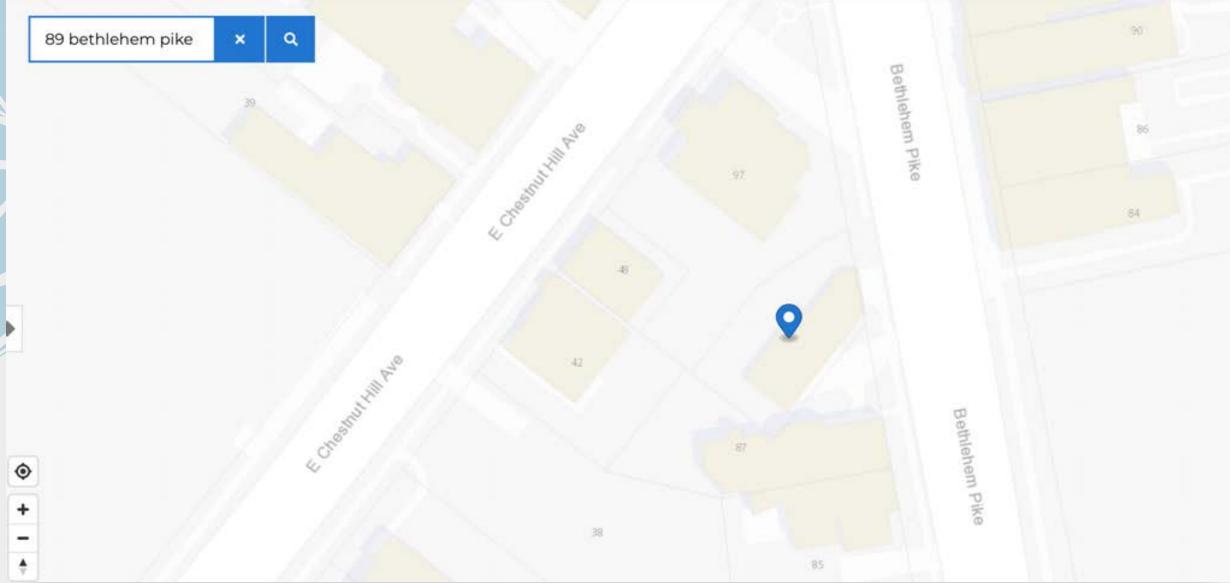
(. b) Does not utilize commercial cooking appliances that have requirements for exhausting

air contaminants.

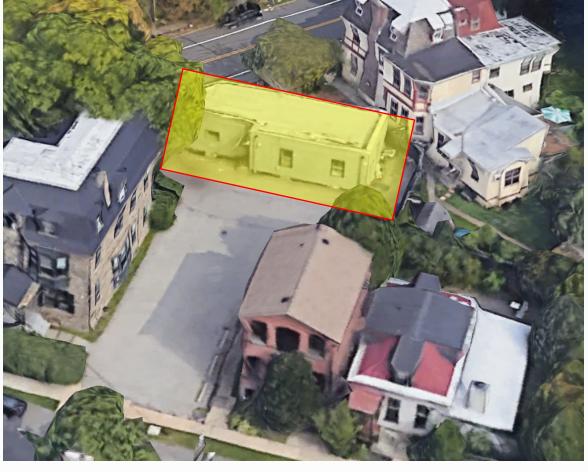


View from Bethlehem Pike













Main entrance to the Café

Outdoor dining area



Rear view of the building

Employee entrance / Delivery access

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MATINES CAFÉ OVERVIEW

Matines Café is a quaint, upscale French eatery pairing specialty coffee drinks with an innovative selection of delicious baked goods, gourmet breakfast, brunch and lunch options.



Open year-round, 7 days, 8am to 5pm

Kid & family friendly Outdoor seating Delivery options





MATINES CAFÉ - MENU







all-day breakfast favorites

matines breakfast croissant ... our signature scrambled eggs with cheddar, swiss or brie cheese served with mixed greens - add bacon, black forest ham, prosciutto ham, turkey sausage add smoked salmon truffle breakfast croissant ... white truffle scrambled eggs, shaved parmesan cheese, bacon,

fresh black pepper - served with mixed greens

quiche lorraine ... bacon, caramelized onions, cheese - served with mixed greens quiche aux légumes ... roasted veggies, basil pesto, cheese - served with mixed greens very berry belgian waffle ... topped with berries, lemon zest, whipped cream, raspberry drizzle decadent belgian waffle ... topped with nutella, candied bacon, whipped cream, maple syrup drizzle perfect parfait ... low-fat greek vanilla yogurt, honey roasted granola, berries, honey, pumpkin seeds

gourmet sandwiches

served with mixed greens

provence baguette ... mozzarella, prosciutto ham, sundried tomatoes, shaved parmesan, basil pesto, arugula normandie baguette ... brie cheese, pear, black forest ham, walnuts, fig jam, mixed greens versailles baguette ... grilled chicken, smashed avocado, shaved parmesan, white truffle aioli, arugula parisian baguette ... black forest ham, swiss cheese, bacon, salted butter - served warm smoked salmon croissant ... smashed avocado tzatziki cream, cucumber, lemon zest, mixed oreer chicken salad croissant ... rotisserie chicken, pecans, cranberries, mixed greens mozzarella croissant melt ... basil pesto, sundried tomatoes

> brie, honey & walnut croissant melt ham & swiss croissant melt

tartines

open faced toasted country bread served with mixed green: smashed avocado tartine ... feta cheese, radish, pumpkin seeds, chili flakes, microgreen smoked salmon tartine ... cucumber, red onions, tzatziki cream, lemon zest, microgreens cottage cheese tartine ... fresh blueberries, fig jam, candied bacon, black pepper, arugula

salads & soups

served with french baguette - add chicken add smoked salmon jardin ... mixed greens, cucumber, feta cheese, smashed avocado, herbes de provence

soleil ... arugula, mozzarella cheese, prosciutto ham, sundried tomatoes, basil pesto caesar ... mixed greens, grilled chicken, shaved parmesan, candied bacon, croutons grain medley ... whole grains, grilled veggies, radish, cucumber, lemon zest, mixed greens add feta soupe à l'oignon gratinée ... traditional french onion soup topped with melted cheese & croutons

seasonal soup cup bowl

low-fat vanilla greek voghurt

scrambled eggs fresh berries cup

toasted baguette or country bread with butter & french preserves



butter croissant chocolate croissant almond croissant lemon fan maple pecan braid blueberry & cream braid

chocolate & hazelnut braid apple & berry pie

seasonal pound cake

anilla, sugar free va

hazelnut, salted carame pecan praline, lavender raspberry, simple syrup

milk alternatives almond, oat, coconut

served with cucumber, fruit pauch or chips & a glass of AJ, OJ, milk or a petite drink

grilled cheese croissant ... with cheddar & swiss cheese egg & chick ... grilled chicken & scrambled eggs nutella or strawberry jam croissant mini parfait

@petite drinks

served warm or cold

babyccino ... frothy milk dusted with cocoa powder unicorn chocolate milk ...cocoa, whipped cream, rainbow sprinkles crazy raspberry milk ... raspberry syrup, whipped cream, rainbow

coffee bar by La Colombe &

all drinks can be served decaffeinated, hot or iced

drip coffee cold brew café au lait cappuccino mocha latte espresso seasonal latte macchiato tonic espresso

deluxe tea over ice ... ceylon gold (b), mango peach (g), ginger pear (w), raspberry nectar (h) hot tea ... english breakfast (b), earl grey (b), orchid vanilla (b), jasmine green (g), lemon sorbett (g), moroccan mint (g), african rooibos solstice (h), chamomile citron (h)

bombay chai tea latte ... spiced chai tea (b), vanilla matcha tea latte ... matcha tea (g), simple syrup london fog tea latte ... earl grey (b), vanilla, lavender buds sweet blossom tea latte ... sweet berries & blossoms rooibos (h), honey, rose buds

hot chocolate/chocolate milk orange juice/apple juice coke/diet coke evian/perrier

order at matinescale.com

PLEASE INFORM US IF A PERSON IN YOUR PARTY HAS A FOOD ALLERGY.

89 Bethlehem Pike, Chestnut Hill, Philadelphia PA 19118



IMPACT ON THE CHESTNUT HILL COMMUNITY

- Improve the vibrancy & attractiveness of the Bethlehem Pike neighborhood
- Local employment: 10+ part & full time positions, year round, with and without experience
- o Enrich the culinary scene of Chestnut Hill with an authentic French café
- No late hours, no loud music
- o Relieve Germantown Ave congestion





MATINES CAFÉ - OWNERS BACKGROUND

Solid business & hospitality background

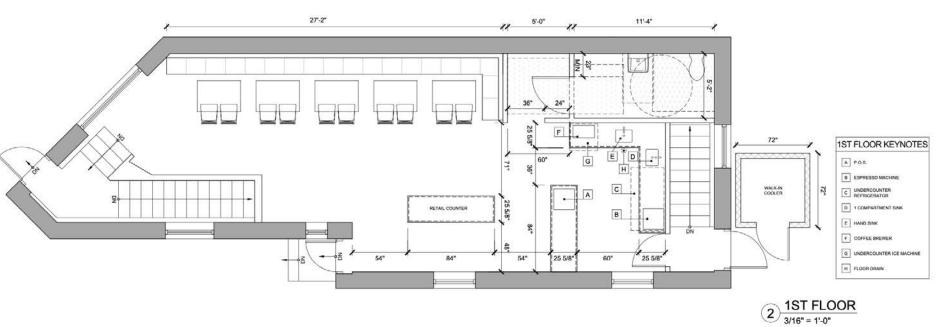
- Amanda has a Master's degree in Marketing & 7+ years working in Advertising for worldwide accounts (Gucci, Yves Saint Laurent, Nestlé)
- Arthur has a Master's degree in Art History & is a selftaught chef
- We designed, owned & operated Café M in Savannah, GA
 - ✓ Top 10 Restaurants in Savannah on TripAdvisor from 2016 to
 2020, Certificate of Excellence since 2017
 - ✓ Voted "Best Breakfast in Georgia" by People Magazine in 2018
- We helped design and launch Café Soleil in St
 Petersburg, FL in 2014 and Le Petit Paris restaurants in Jacksonville, FL in 2019. Family owned.

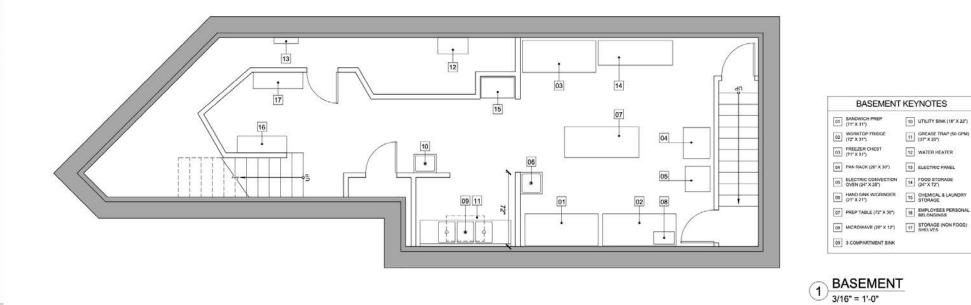


Strong affinity with historic buildings and locations

- o We grew up in Paris, France & love travelling
- Arthur's family has been living in the same chateau since the 11th century!
- We opened a café in Savannah, GA and are familiar with regulations regarding historical buildings
- This is why we are excited to open shop in Chestnut Hill







Architecture
270 W. Walnut Lane, 1st Floor
Philadelphia, PA 19144
267-297-7688

89 BETHLEHEM PIKE

CLIENT: BOWMAN PROPERTIES

8238 GERMANTOWN AVENUE PHILADELPHIA 19118

PROJECT NUMBER: 1962
PROJECT PHASE: —
PROJECT MANAGER: —
PROVIECT MANAGER: NW
CHECKED BY: 3C
SCALE: AS NOTED
DATE: 01.2022

REFERENCES & REVISIONS:

1 REVISED PLANS 02 14 22

2 REVISED PLANS 02 25 22

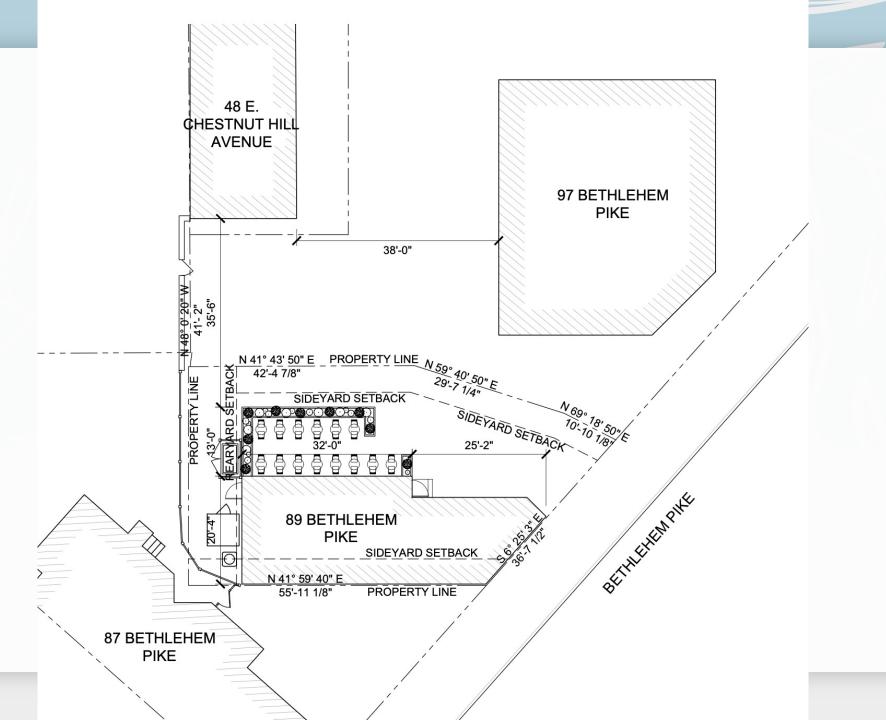
SHEET NAME:

FLOOR PLANS

SHEET NUMBER:

2 OF 2

P





270 W. Walnut Lane, 1st Floor Philadelphia, PA 19144 267-297-7688

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INTERIOR FIT-OUT WITH OUTDOOR SEATING WALK-IN COOLER

89 BETHLEHEM PIKE PHILADELPHIA PA 19118

CLIENT: BOWMAN PROPERTIES

8238 GERMANTOWN AVENUE PHILADELPHIA 19118

PROJECT NUMBER:	1802
PROJECT PHASE:	
PROJECT MANAGER:	
DRAWN BY:	RW
CHECKED BY:	JC
SCALE:	AS NOTED
DATE:	01.20.22

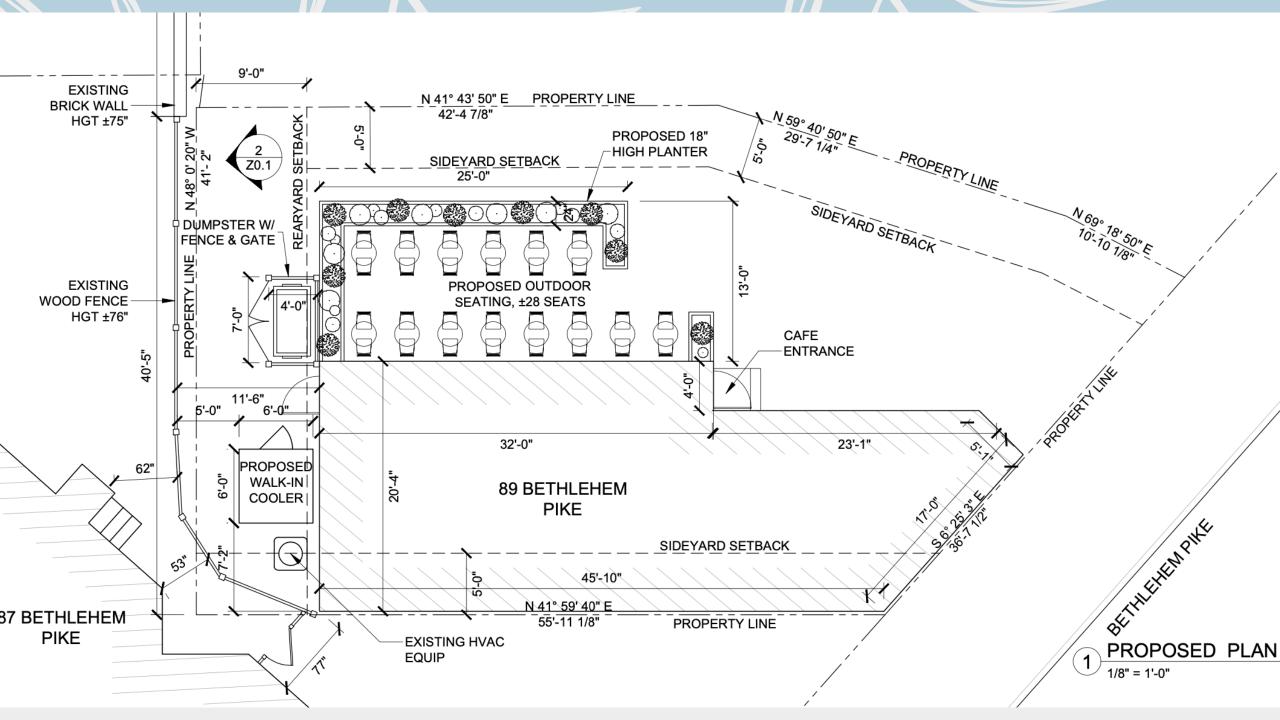
REFERENCES & REVISIONS:

SHEET NAME:

ZONING

SHEET NUMBER:

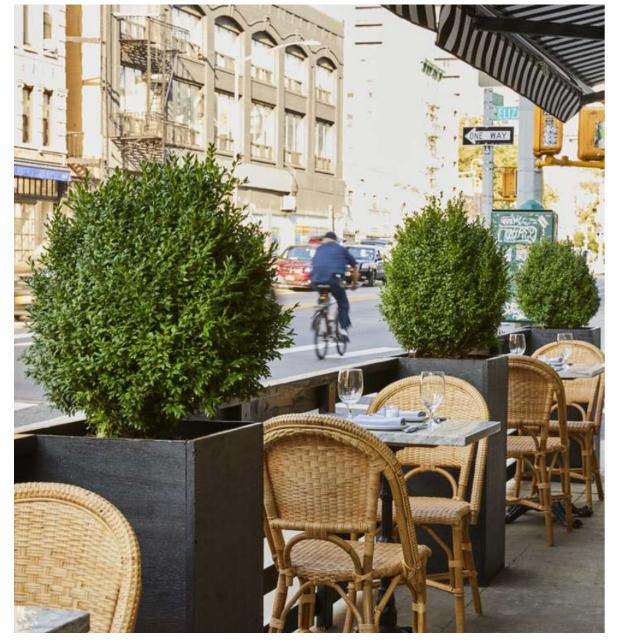
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WHY DO WE NEED A WALK-IN?

- o In order to properly operate the café, we need a walk-in freezer to serve as a **BACK UP UNIT** to the indoor freezer
 - ✓ Larger storing capacity => Fewer truck deliveries over the week
 - ✓ Access to the walk-in only once or twice a day, to restock the indoor freezer
- o A walk-in freezer cannot fit in the basement (a minimum of 82" is required vs 79" available)
- o Installing the unit in the rear of the property is the most convenient & safe location
 - ✓ For employees and delivery access: direct access to the back door
 - For the neighbors & the general public: tucked away behind the building, not visible from the public right of way, & it respects the general harmony of the building
 - ✓ For the customers: frees up space for parking & outdoor seating





WALK-IN SPECS

- NORL-KODF7766-C is a small, low profile 6x6 unit, with a 1HP compressor
- The noise emitted is **NOT SUPERIOR** to the noise from an HVAC unit
- The noise is **NOT CONTINUOUS**; it works the same way as an HVAC unit alternating from running phase to resting phase. During the resting phase, the unit is completely silent.
- Given our intended use of the unit and its size, the inside temperature will not actively be breached more than twice a day, cutting down drastically the need for the unit to be in running mode.

Email from Norlake Sales Rep, Ty Whitehorn twhitehorn@refsq.com (715) 386-2323





NORL-KODF7766-C

Kold Locker™, Outdoor -10°F Freezer, 6' x 6' x 7'-7" H, with floor, 26 gauge embossed coated steel interior & exterior finish, self-closing door, locking deadbolt handle, membrane roof, Capsule-Pak™ ceiling mount, 1 HP, 208-230v/60/1-ph



Ty Whitehorn

À moi ▼

Amanda.

25 mai 2022 08:52 (il y a 2 jours)

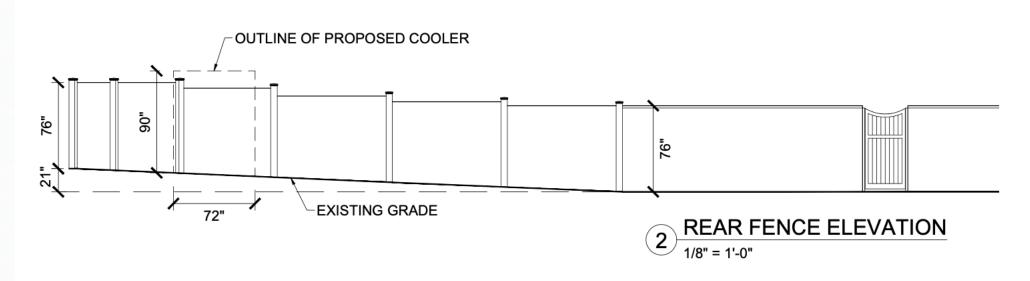






After speaking with you, I wanted to confirm that the outdoor freezer will not be any louder than a typical HVAC unit. Also, the freezer does not run continuously. It will shut off once it reaches the desired temperature and turn back on a few minutes. Also, with it being a back-up freezer, it shouldn't have to run any more than the minimum run time required.

REAR FENCE ELEVATION



The unit will sit at approximately the same height as the existing separation fence around the property

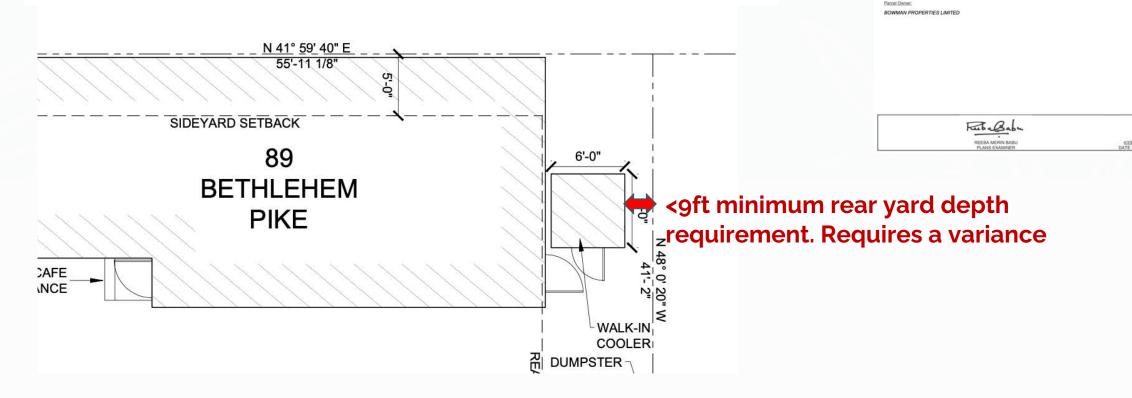


WHY DO WE NEED A VARIANCE?

Zoning Application: ZP-2022-004455

Refusal date: 04/29/22 / ZBA hearing date: 07/13/22

Code Section(s):	Code Section Title(s):	Reason for Refusal:	
Table 14-701-3	Minimum Rear Yard Depth (ft.)	REQUIRED	PROPOSED
		9 ft.	3 ft.



Department of Licenses and Inspections

89 BETHLEHEM PIKE, Phil

ONE (1) ZONING REFUSAL Fee to File Appeal: \$300

Notice of:

□ Referral

RSA3[CMX2 (Overlays: WWO, Open Space and

The permit for the above location cannot be issued because the proposal does not comply with the following provisions of the Philadelphia Zoning Code. (Codes can be accessed at www.phila.gov.)

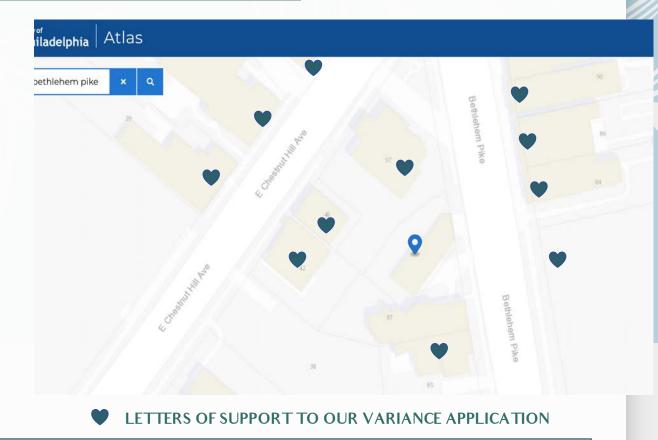
514 KINGSTON ROAD ORELAND, PA 19075

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COMMUNITY REACH & FEEDBACK

- All 38 neighbors, within the 250ft radius were informed of the public hearing meeting by mail sent out on May 17th
- We went door to door to meet the adjoining neighbors to explain our variance application
- Very positive & enthusiastic feedback regarding the Café:
 "French café", "coffee", "proximity", "outdoor dining", "revive the neighborhood", "sorely needed in this section of town"
- No concerns or opposition to the addition of a walk-in unit from 11 adjoining neighbors.





ADDRESSING THE CONCERNS

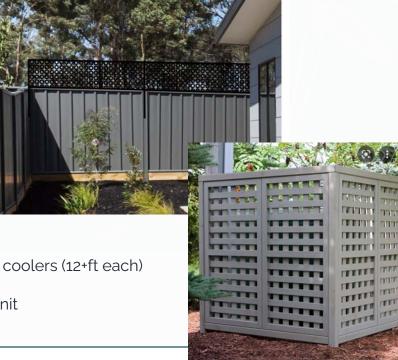


One neighbor did voice concerns regarding altered view and noise level & asked for further information. We have exchanged multiple emails and met in person on several occasions and have hopefully alleviated his concerns.

- 1. View: **we agreed to conceal the unit** by either:
- ⇒ Heightening the existing fence by adding trellis or lattice on the adjoining portion; OR
- ⇒ Building a case around the walk-in
- 2. Noise: breaking the misconceptions
- ⇒ we sent him the manufacturer's contact and he confirmed that the noise is **NOT**

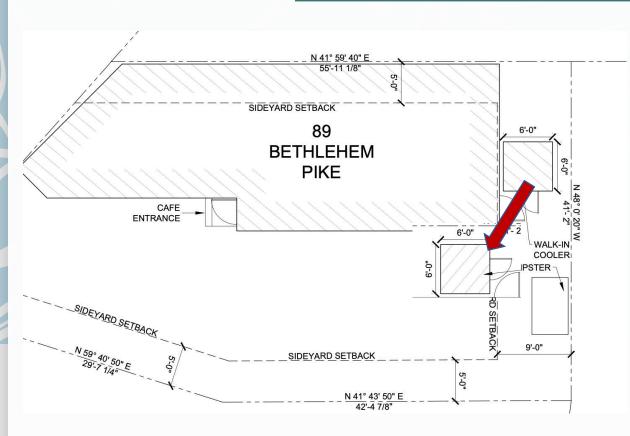
SUPERIOR TO AN HVAC unit & the noise is **NOT CONTINUOUS**

- ⇒ There is 10+ ft between our appliance and their closest window
- ⇒ We spoke to Amy Edelman, owner of the Night Kitchen Bakery. There are two very large coolers (12+ft each) in the back yard, 20+ year old; with 3 compressors. Not comparable to a brand new 6x6 unit





SUGGESTED ALTERNATE LOCATION



Placing the unit on the side of the building, in lieu of a major portion of our outdoor seating area, would result in:

- Loss of 25 to 35% of the revenue generated by outdoor seating
- Loss of the take-out window
- Darkening the Café (completely blocking off one of the only 2 windows on that wall).

Given the money we would be injecting in this project, losing 25+% of the outdoor revenue would **seriously harm our profitability**, especially if we find ourselves in another covid lock-down with limited or no indoor seating. This option would be a deal breaker.



WE ARE ASKING FOR YOUR SUPPORT IN THE ADDITION OF A WALK-IN COOLER IN REAR OF PROPERTY







FOR EMPLOYEES AND DELIVERIES: direct access to the back door

FOR THE NEIGHBORS & THE GENERAL PUBLIC: tucked away behind the building, not visible from the public right of way

& it respects the building's harmony

FOR THE CUSTOMERS: frees up space for parking & outdoor seating



